

Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 NEA-10 ISO-00 XMB-07 CIAE-00 COME-00

DODE-00 DOTE-00 INR-10 NSAE-00 RSC-01 FAA-00 DRC-01

/066 W

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R 011315Z APR 74

FM AMEMBASSY BEIRUT

TO SECSTATE WASHDC 7171

INFO AMEMBASSY ABU DHABI

AMEMBASSY CAIRO

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY PARIS

FAA BRUSSELS

USINT DAMASCUS

C O N F I D E N T I A L BEIRUT 3766

DEPT PASS COMMERCE FOR COHEN AND EXIMBANK

E.O. 11652: GDS

TAGS: ETRN, SY

SUBJECT: SYRIAN ARAB AIRLINES

REF: BEIRUT 3433; BEIRUT 14342 OF DEC 18, 1973

1. FIVE-MAN DOUGALS AIRCRAFT CO. TEAM REVISTED DAMASCUS MARCH 30 FOR FUTHER MEETING WITH SYRIAN ARAB OFFICIALS COVERING MCDONNELL DOUGALS PROPOSAL FOR THREE DC-10 SERIES 30'S FOR DELIVERY COMMENCING SEP. 1975. SYRIAN ARAB CHAIRMAN ASSAD MOUKAYED INDICATED TO DOUGLAS OFFICIALS THAT AIRLINE WILL FINALIZE WIDEBODIED DECISION NO LATER THAN APRIL 15.

2. DURING MARCH 23 MEETING (REPORTED REFTEL 3433) CHAIRMAN MOUKAYED ASSURED MCDONNELL DOUGLAS PRESIDENT, SANFORD MCDONNELL, THAT AIRLIN HAS DROPPED PLAN TO ACQUIRE THREE
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NEW BOEING 707-320C'S AND WILL ACQUIRE WIDEBODIED TRIJETS.

3. COMMENT: ON BASIS AVAILABLE INFORMATION RCAA
(SEE REFTEL 14342, PARA. 6) CHAIRMAN MOUKAYED HAS BEEN
CONSISTENT PROPONENT WIDEBODIED AIRCRAFT AND APPARENTLY CHAIRED
RECENT CONTRACTUAL NEGOTIATIONS WITH BOEING IN LONDON WHICH
PRESUMABLY BROKE DOWN DUE SCALE OF CHARGE REQUIRED TO
BRING THE THREE BOEING 707-320C'S BEING NEGOTIATED UP TO
FAR PART 36 BY HUSH-KITTING ENGINE NACELLES, AMONG OTHER REQUESTED
MODIFICATIONS. SOME INPUTS HERE THAT WORD WAS PASSED TO
UAE MINISTER OF FOREIGN AFFAIRS AHMED KALIFA AL-SUWAYDI
PROTESTING STANCE OF UAE AMBASSADOR TO U.K. MAHDI TAJER,
WHO WAS REPORTEDLY IMPOSING BOEING 707-320C DECISION ON SYRIAN
ARAB AIRLINES, VIA CONDUIT SYRIAN GOVERNMENTAL OFFICIALS. ALTHOUGH
DOUGLAS APPEARS TO BE FRONT RUNNING WITH DC-10-30, LOCKHEED
HAS BEEN INVITED BY SYRIAN ARAB TO MAKE FINAL PROPOSAL THREE
L-1011 TRISTARS THIS WEEK. LOCKHEED TEAM ACCORDINGLY WILL BE
PROCEEDING DAMASCUS APRIL 1 OR 2.
GODLEY

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Message Attributes

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